

2022 OUTLOOK & 2024 MID-TERM GOALS

Analyst & Investor Call

March 24, 2022

SNP | The Data Transformation Company



Strategic Evolution of our Market Approach

Each stage builds on the previous one and thus ensures continuity and seamless integration



2000 – 2017

- > Portfolio: Data Transformation - M&A, Divestiture & Harmonization
- > Software as enabler of Service business
- > Geographical expansion through M&A



2017 – 2021

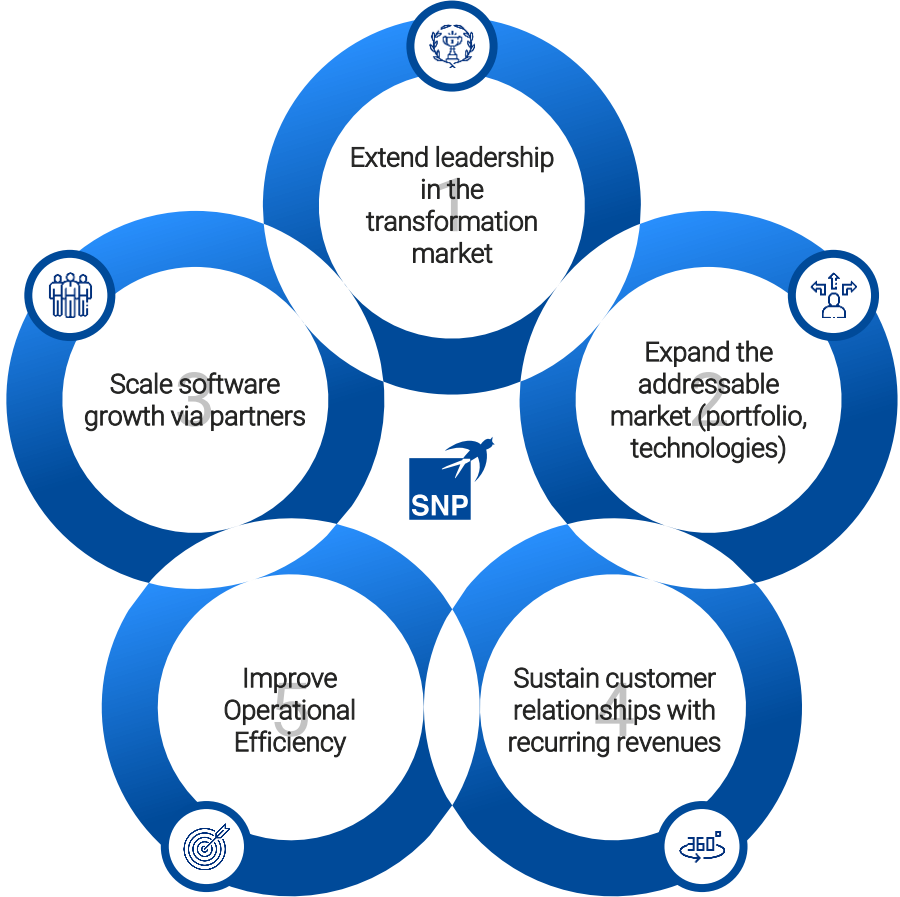
- > Portfolio Expansion of Data Transformation to SAP S/4HANA Migrations
- > Software as enabler of Partner business
- > Technology M&A



As of 2022

- > Portfolio expansion Data Management & Analytics
- > Cloud as biggest driver for growth
- > Software as enabler of Partner business & Recurring revenues
- > Technology M&A

New Strategy Program ELEV[^]TE - Overview



2022 Outlook & 2024 Mid-term Goals



1) "like-for-like": including the full-year revenues of the acquired companies Datavard AG and EXA AG and excluding revenues of the sold subsidiary SNP Poland Sp. z.o.o.

2) As a result of acquisitions in 2021

3) Updated compared to preliminary results published January 14, 2022. Audited figures to be presented March 30, 2022.

Financial Calendar 2022

Mar 30, 2022

Publication of the Annual Report 2021

Mar 30, 2022 – 14:00 CET

Analyst & Investor Call FY results 2021

Apr 28, 2022

Publication of the Interim Statement Q1 2022

Jun 2, 2022

Annual General Meeting 2022

Aug 10, 2022

Publication of the Half-Year Financial Report 2022

Oct 27, 2022

Publication of the Interim Statement Q3 2022

We are happy to take your questions



Michael Eberhardt
Managing Director / CEO



Prof. Dr. Heiner Diefenbach
Managing Director / CFO



Gregor Stöckler
Managing Director / COO

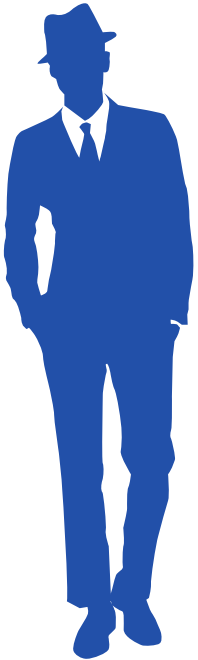
Thank you for your time

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